

Job description

San-A-Care, Inc. is a full-line distributor of commercial and institutional cleaning products. Second generation family owned and operated, we're celebrating over a half-century of service to our loyal clients. We proudly represent the top, nationally recognized brands, such as 3M Company, Buckeye International, Advance, Nobles/Tennant, Rubbermaid, Kimberly-Clark, Symmetry and many more.

Don't miss out on this rare opportunity to work for a leader in the Jan/San industry!

Job Description Summary

We are seeking an outgoing, highly motivated, self-starting individuals to provide innovative solutions with personalized care. Our full line sales representatives are responsible to grow existing accounts and develop new business opportunities. As a leader in the industry since 1964, the San-A-Care sales team is focused on helping our customers be more productive and providing streamlined solutions.

Qualifications

- 2-5 years of outside sales experience with a proven record of meeting sales goals
- Knowledge of the Jan/San Industry preferred
- Ability to effectively manage a sales territory
- Must possess the ability to develop and build effective communication and partnerships with customers
- Detail oriented, organized, with good computer skills
- Valid driver's license and proof of insurance

Our Benefits Include

- Medical Insurance
- Dental Insurance
- 401K with Employer Match Program
- Paid Vacation & Paid Holidays
- Generous Car & Gas Allowance
- Entertainment Budget
- Higher than industry standard salary & commission plan